

**Innovation... It's what sets you apart!**

Announcing the launch of  
South Asia Procurement  
**Innovation  
Awards**  
2016-17

# South Asia Regional Public Procurement Network (SAPPN) with Asian Development Bank, The World Bank, and Procurement iNET proudly launch South Asia Procurement Innovation Awards 2016-17.

The key objective of the Awards is to enhance learning and knowledge sharing from innovative approaches adopted by Procurement entities and systems across the region. South Asia Procurement Innovation Awards 2016-17 invites Case Stories (maximum 5 pages) by 31<sup>st</sup> December, 2016 from Government and Public Sector Procurement organizations, entities, universities, research institutions, NGOs/CBOs, etc. in any of the following areas mentioned below:

Market interactions and contributions leading to innovative Procurement solutions.

Performance-focussed Procurement reforms and Capacity Development

Performance-focussed Procurement reforms and Capacity Development

Innovative Procurement and Contract Management solutions for challenging and fragile environments

Citizen engagement in Procurement Management and oversight

## The Five-page Case Story Should Include the Following Information:

### Title

Relevant Focal Theme  
Proposer and Contact Coordinates  
Challenge Addressed  
Impacts  
Lessons Learned  
Level of Innovation  
Replicability  
Other Background

Register today at [www.procurementinet.org/southasiappinnovationaward](http://www.procurementinet.org/southasiappinnovationaward) and submit a Case Story via the online submission form by November 30, 2016

## Awards

- Top entry from every South Asian country Award: The principal author will be invited, with all expenses of travel and accommodation taken care of by The World Bank, to showcase their work at the South Asia Regional Public Procurement Conference scheduled for February, 2017 in Colombo, Sri Lanka. Winners will also receive an award and certificate. The cases will be published.
- Second and third placed entries from every South Asian Country will receive awards and certificates. Cases will be published.

## Eligibility

Any Government, Public Sector, Autonomous, University or Research and Training Institution following the Public Procurement regulatory framework and NGOs/CBOs involved in Public Procurement Management and Oversight Support in the South Asian countries of Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan, and Sri Lanka can submit Case Stories for consideration. Officers and staff nominated by the countries and partner agencies as part of the selection mechanism cannot submit a Case Story.

A proposer can submit as many Case Stories.

## Selection Criteria

The Case Story will be assessed depending on the following criteria. Each criteria will be marked between 1 (minimum score) and 5 (maximum score)

### Level of Innovation

Innovation in this context is defined as solutions that differ from mainstream practices and are able to create measurable value in Public Procurement (i.e., it considers the following business processes: Planning, Tendering, Contract Management, Spent Analysis or Supply Chain Management). The Case Story must provide evidence of its creation of value for the Procurement process and the organization. Value can be expressed in different ways (monetary value is the most obvious but not the only one) but it must be measurable. Value can be in terms of value for money, efficiency, and integrity of the Procurement process.

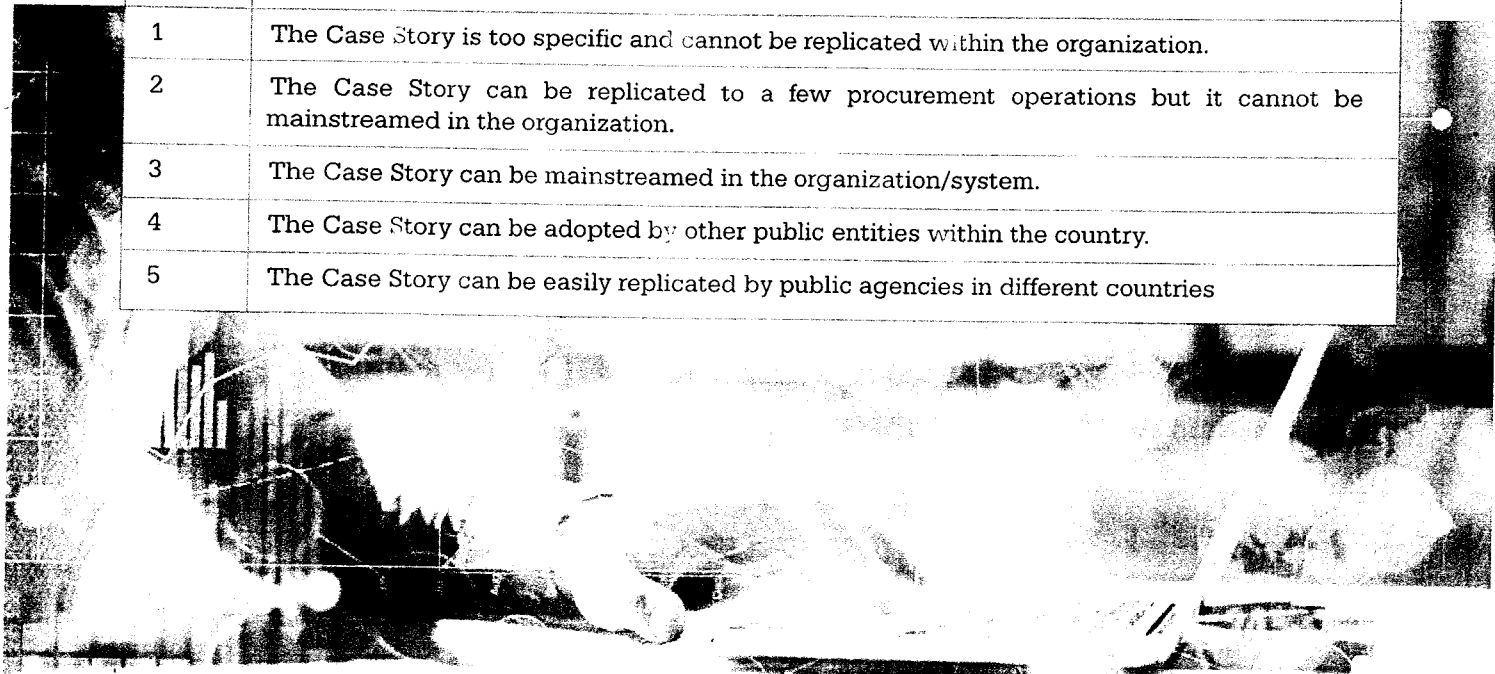
Scoring will be based on the following points mentioned below:

Scoring	Award Criteria
1	The Case Story is not innovative and basically builds on old ways of conducting procurement in the organization. Moreover, the submission is unable to provide evidence on how much value the Case Story is creating.
2	The Case Story is innovative but the submission is unable to provide evidence on how much value the Case Story is creating.
3	The Case Story is innovative and there is clear evidence of creation of value. Nonetheless, this value is constrained to parts of the Procurement cycle.
4	The Case Story is innovative, and there is clear evidence of value creation across the whole procurement process. This value is either monetary or non-monetary.
5	The Case Story is innovative, and there is clear evidence of value creation across the whole procurement process. This value is both monetary and non-monetary

### Replicability

This criteria measures whether the innovation can be replicated within the organization, impacting additional processes, to other organizations in the country or in a different country. For example, innovations that are constrained to specific sectors or require specific legislation or systems may encounter replication difficulties.

Scoring	Awarding Criterion
1	The Case Story is too specific and cannot be replicated within the organization.
2	The Case Story can be replicated to a few procurement operations but it cannot be mainstreamed in the organization.
3	The Case Story can be mainstreamed in the organization/system.
4	The Case Story can be adopted by other public entities within the country.
5	The Case Story can be easily replicated by public agencies in different countries





## Sustainability of the Innovation

This criterion assesses whether the Case Story is sustainable in the long-term. For example, whether the Case Story is financially sustainable, is endorsed by formal regulation, is properly embedded in ICT systems, mobilizes a large number of stakeholders, is aligned with the organization's strategic objectives, is aligned with the organization's culture or is endorsed openly by senior management.

Scoring	Awarding Criterion
1	The Case Story is not sustainable or there is no evidence on how sustainability will be achieved.
2	The Case Story has resources to work in the short-term but there is no explanation how it will operate in the long-term.
3	The Case Story has a clear financial sustainability strategy.
4	The Case Story has a clear financial and organizational sustainability strategy.
5	The Case Story has a clear financial and organizational sustainability strategy and its fully embedded in the organization.

### Selection Process

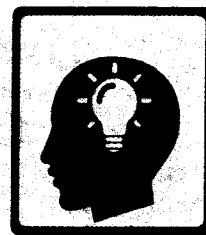
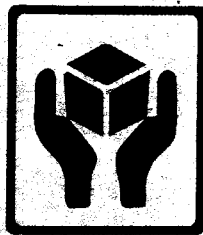
The World Bank, Governance Global Practice, Solutions and Innovations in Procurement (SIP-South Asia) acts as the Secretariat for Award Selection. The Secretariat will assess all entries based on the above criteria and country-wise ranks will be developed. The same will be placed before a Jury consisting of one Head of Procurement or their nominee, Regional Procurement specialist – Asian Development Bank, and Practice Manager – The World Bank for final award decisions. Practice Manager, Solutions and Innovations in Procurement, and The World Bank will be the Chairperson of the Jury.



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**Government Procurement in complex and fragile environments**

**Performance-focussed Procurement reforms and Capacity Development**

**Innovative Procurement and Contract Management solutions for challenging and fragile environments**

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For more information on eligibility and evaluation criteria, visit:  
[www.procurementinet.org/southasiappinnovationaward](http://www.procurementinet.org/southasiappinnovationaward)